



DEFENSE LOGISTICS AGENCY

SMALL BUSINESS TRAINING OPPORTUNITIES

The Defense Logistics Agency (DLA) provides free training opportunities to small businesses through Training, Knowledge, and Opportunities (TKO) Seminars and Webinars.



The TKO seminar is a course that teaches vendors how to start doing business with DLA. Vendors learn how to find open solicitations, how to submit a quote through the DLA Internet Bid Board System (DIBBS), the procedures for viewing/downloading drawings, and how to use Invoicing, Receipt, Acceptance and Property Transfer (iRAPT) to get paid. There are also many other relevant topics of discussion. All sessions are free and held virtually.

Training is provided by DLA Land and Maritime in Columbus, Ohio, but benefits all DLA suppliers.

Make reservations at: <https://tko.dla.mil> (Select Land & Maritime)

QUESTIONS? Call: 1-800-262-3272 or Email: dla.land.and.maritime.tko.and.webinar.registration@dlam.mil

TKO SEMINAR DATES & LOCATION

TKO Seminar Dates

- November 1-2, 2022
- January 10-11, 2023
- March 14-15, 2023
- May 9-10, 2023
- June 13-14, 2023 (For PTACS Only)
- July 11-12, 2023
- September 6-7, 2023
- November 1-2, 2023

Seminars will be held virtually.

TKO WEBINARS

Free training is also available to small businesses through online webinars. Webinars will be held for numerous topics throughout the year and are held using Adobe Connect. Register at <https://tko.dla.mil>.

Topics include, but are not limited to, Alternate Offers, Pricing, Replenishment Parts Purchase or Borrow Program/Reverse Engineering, First Article Testing/Product Lot Test, Technical Data Packages, and Source Approval Requests.



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The Defense Logistics Agency (DLA) Office of Small Business Programs offers monthly webinars to educate small businesses and others about DLA's mission and opportunities to participate in our various supply chains. Hear directly from experts at our diverse buying commands as they discuss the DLA Small Business Program and our requirements, which include procuring military spare parts, food, fuel, uniforms, medical supplies, and construction material for the Army, Navy, Air Force, Marine Corps, Space Force, Coast Guard, 10 combatant commands, other federal agencies, and partner and allied nations.

ENTERPRISE WEBINAR SCHEDULE

Enterprise DLA webinars begin at 1:30 p.m. Eastern Standard Time.

FISCAL YEAR 2023 WEBINAR DATES

TOPIC

OCTOBER 12 TH	DLA Energy Day
NOVEMBER 9 TH	Understanding How to do Business with DLA Land and Maritime
JANUARY 11 TH	Understanding How to do Business with DLA Aviation
FEBRUARY 8 TH	Doing Business with DLA with an emphasis on 8(a)/SDB Program
MARCH 8 TH	Doing Business with DLA with an emphasis on WOSB Program
APRIL 5 th	Understanding How to do Business with DCSO
MAY 10 TH	Understanding How to do Business with DLA Troop Support
JUNE 14 TH	Doing Business with DLA with an emphasis on SDVOSB Program
JULY 12 TH	Understanding How to do Business with DLA Distribution
AUGUST 9 TH	Understanding How to do Business with DLA Disposition

HOW TO REGISTER

Register for an event by following the registration instructions within the event of your choice located at www.dla.mil/SmallBusiness/Calendar

